

Streamline Your Workflow with RingCentral's Seamless CRM Integrations

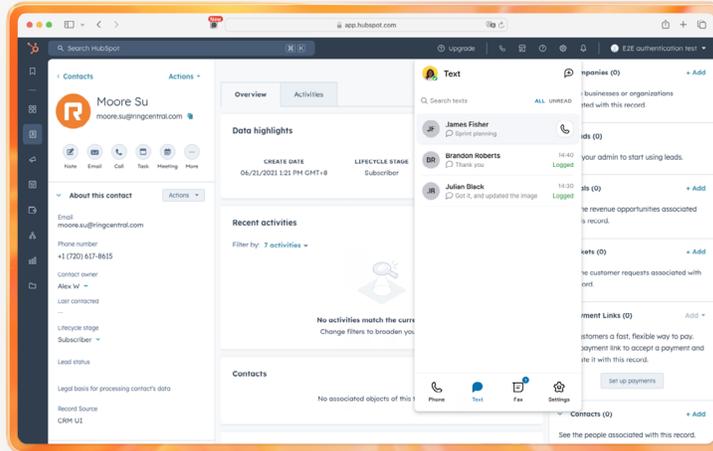
Supercharge Productivity with Embedded Communication Tools for Salesforce, HubSpot, Zendesk, and Zoho



Stay focused on what truly matters—your customers. RingCentral's integrations with top CRMs like Salesforce, HubSpot, Zendesk, and Zoho empower your teams to streamline their workflows by combining cutting-edge communication tools with the power of customer insights. With embedded dialing, click-to-call functionality, activity logging, and more, you can enhance efficiency, shorten response times, and build better customer relationships—all from within your favorite CRM platform.

Key Benefits

- **Unified Workflow:**
Eliminate the need to switch between apps—call, message, and log activities directly within your CRM.
- **Enhanced Efficiency:**
Minimize time spent on manual updates with automated activity logging and seamless connectivity.
- **Richer Customer Insights:**
Access call analytics directly in your CRM to uncover actionable insights and optimize strategies.
- **Improved Responsiveness:**
Screen pops with customer details ensure your team has the context to engage effectively and deliver exceptional service.
- **Boosted Productivity:**
Equip your teams with tools designed to reduce data entry, enabling them to focus on closing deals and resolving issues.



Key Benefits

- **Embedded Dialing & SMS:**
Place calls and send text messages within your CRM for faster communication and streamlined workflows.
- **Click-to-Call:**
Initiate calls instantly with one click from any customer profile or contact record, saving valuable time.
- **Activity Logging:**
Automatically track and log all communication activities, ensuring accurate records and easy access to historical data.
- **Screen Pops:**
Instantly view relevant customer details, including interaction history, as calls come in.
- **Analytics:**
Leverage in-depth analytics to monitor call performance, assess team efficiency, and optimize customer interactions.

Elevate your CRM experience with RingCentral. Connect, communicate, and collaborate more effectively, all while staying within your favorite platforms. Contact us today to learn more about our CRM integrations.

For more information, please contact a sales representative. Visit ringcentral.com or call 855-774-2510.

RingCentral Inc. (NYSE: RNG) is a leading provider of AI-driven cloud business communications, contact center, video and hybrid event solutions. RingCentral empowers businesses with conversation intelligence, and unlocks rich customer and employee interactions to provide insights and improved business outcomes. With decades of expertise in reliable and secure cloud communications, RingCentral has earned the trust of millions of customers and thousands of partners worldwide. RingCentral is headquartered in Belmont, California, and has offices around the world.



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