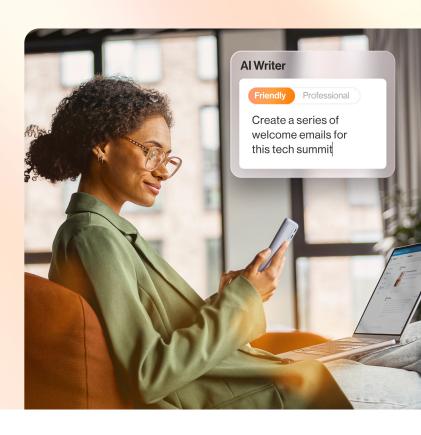
RingCentral

Boost productivity on all levels with Al



Al: Your productivity partner

Achieving more with less time is a common challenge for fast-paced organizations. RingSense AI transforms work by enhancing productivity at every level of your organization—from individual workers to company leadership. Here's a quick look at AI's impact in three key areas: Personal Productivity, Team Productivity, and Leadership Productivity.

Al for personal productivity

Challenges workers face:

- Rising pressure: Employees need to do more in less time
- Information overload: Difficulty in finding relevant information hampers productivity.
- Administrative burdens: Time-consuming tasks take away from strategic thinking.

RingSense Al delivers:

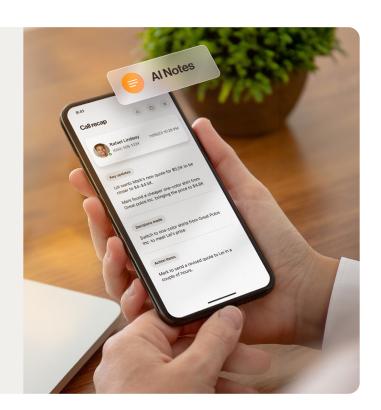
 Enhanced efficiency: Streamline routine tasks and enable employees to focus on cognitive work with RingSense AI, a powerful communications and collaboration tool.

- Better time management: Automate meetings and administrative tasks to save time for value-added activities.
- Improved collaboration: Reduce friction and enhance team interactions with real-time translation and Alassisted communication.

Al examples in action:

- Real-time Al notes for calls: Automatically generate key points during calls, reducing cognitive load and allowing participants to focus on discussions.
- Personal conversation intelligence: Use personal conversation intelligence to display detailed call information and transform calls into actionable insights.
- Al writer and translator for messages:
 Craft seamless communication and
 perfectly polished messages across multiple
 languages, saving time and effort.

Learn more about how to leverage Al across all your communication channels.



Al for personal productivity



Challenges teams face:

- **Data overload**: Sales and CX teams struggle to extract timely, actionable insights from customer interactions from vast amounts of data.
- **Time constraints**: Time-consuming manual call reviews limit analysis to a small sample size.
- **Incomplete CRM data**: CRM systems often fail to capture the full scope of customer interactions.

RingSense Al for Sales delivers:

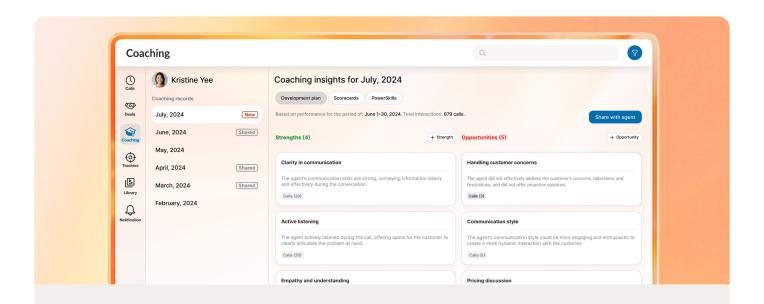
 Increased productivity: Automate call recording, summarization, and CRM updates and give sales teams back time for selling.

- Improved win rates: Gain deeper insights into customer needs and objections to facilitate better deal structuring and coaching.
- Real-time course correction: Identify improvement opportunities and adapt strategies quickly during the sales cycle.

Al example in action:

TarryTown Expocare Pharmacy

- Reduced call review time from 20 hours/week to 5 minutes for deployment.
- Increased call analysis from 1-2% to nearly 100%, providing a more comprehensive understanding of customer interactions.



RingSense Al for customer engagement delivers:

- **Enhanced CSAT scores**: Gain actionable insights into customer sentiment and identify areas for improvement in the customer journey.
- Automated scorecards: Streamline performance evaluations and save time for managers with automated agent scorecards.
- Improved agent coaching: Identify coaching opportunities based on data-driven insights for better agent performance.

Explore how AI can elevate team productivity with RingEX.

Al for leadership productivity

Challenges in leadership:

- **Inconsistent feedback**: Traditional coaching methods are often ineffective due to inconsistent feedback.
- Lack of personalized guidance: Struggling to do more with less, company leaders often find it difficult to provide personalized guidance to workers.
- **Time constraints**: Limited time to focus on high-impact coaching activities leads to poor leadership.

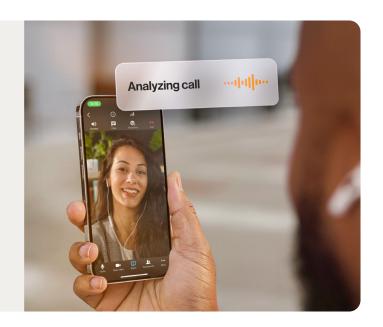
RingSense Al delivers:

- Real-time call analytics and feedback: Analyze customer interactions on the fly for strengths, weaknesses, and coaching opportunities.
- Conversational intelligence: Analyze call transcripts and identify recurring issues or missed opportunities to identify coaching needs.
- Personalized recommendations and microlearning:
 Provide targeted coaching content and resources based on individual performance data.
- Automated coaching workflows: Streamline coaching processes with automated scheduling, progress tracking, and feedback delivery.

Al example in action:

 Real-time call analytics: Leadership teams can now focus on strategic initiatives while AI handles routine coaching tasks.

Coach teams toward consistently better calls with RingSense for Sales.



Conclusion

Al is far more than a tool for automating simple tasks; it's your partner in driving productivity across all levels of your organization. From enhancing personal efficiency to empowering teams and supporting leadership, Al is the key to transforming how your organization operates.

Discover how AI can transform your workflows and empower your teams.

For more information, please contact a sales representative. Visit <u>ringcentral.com</u> or call 855-774-2510.

RingCentral

RingCentral Inc. (NYSE: RNG) is a leading provider of Al-driven cloud business communications, contact center, video and hybrid event solutions. RingCentral empowers businesses with conversation intelligence, and unlocks rich customer and employee interactions to provide insights and improved business outcomes. With decades of expertise in reliable and secure cloud communications, RingCentral has earned the trust of millions of customers and thousands of partners worldwide.. RingCentral is headquartered in Belmont, California, and has offices around the world.

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