

## Power of voice communication at work

Research shows employees feel most connected through voice communication.



SMALL AND MID-SIZED BUSINESS EDITION

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# Phone calls are alive and well

In an age of texts, emails, and instant message applications, you might think phone calls are dead and buried. Nothing could be further from the truth. Businesses of all sizes are relying more than ever on phones and voice communication to connect with employees, customers, vendors, and everyone in between.

#### Don't believe us? Check out these facts:



#### Voice-enabled devices are being used daily by consumers

A majority (65%) of people between 25 and 49 claim to use voice-enabled communication devices like phones at least once per day to chat with others.<sup>1</sup> In addition, 61% of 25 to 64-year-olds say they'll use their voice devices more in the future.



#### **Calls will influence over \$1 trillion in US consumer spending this year**<sup>2</sup> Voice is expected to contribute \$40 billion to the global economy next year.

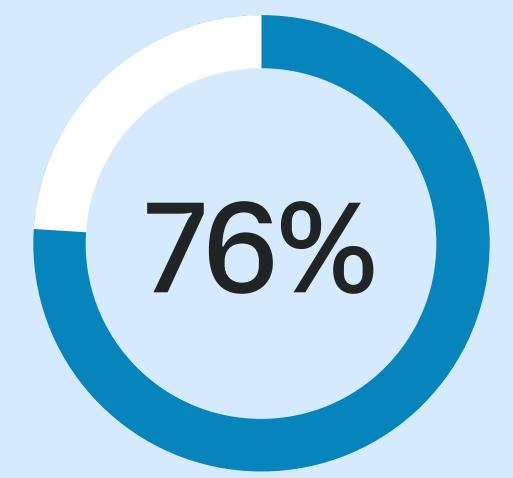


It's clear that phone calls are alive and well. They remain necessary components of all successful businesses. RingCentral recently collected data from a survey suggesting voice communication and related systems have not lost their value-quite the opposite! Take a look at what our survey found and what it means for your business today.

1. <u>34 Voice Search Stats Marketers</u> <u>Need to Know in 2021, Invoca</u>

2. <u>Call Commerce: A 1 Trillion Economic</u> <u>Engine, BIA Advisory Services</u>

# Voice communication is *not* a thing of the past



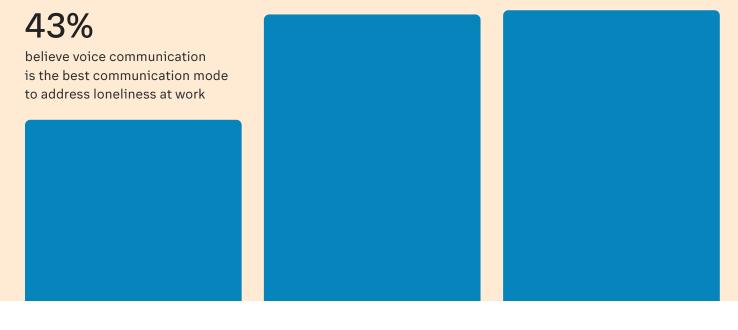
believe colleagues that use voice communication are more connected to each other

## 68%

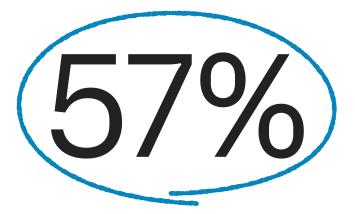
say yes to "connecting online through voice or video calls are as good as in-person for work-related tasks"

## 69%

believe people that make phone or video calls have better personal relationships with coworkers







say voice calls through an app (like <u>RingCentral</u>), team messaging, video calls, and phone calls are the best ways to communicate to provide a way for multiple people to connect at the same time



#### Go all-in with voice communication

With 76% of employees believing colleagues that use voice communication are more connected to each other, it's time to double down on phone systems. Whether your team works in the office, remotely, or both, provide them with a top-of-the-line cloud phone system fully equipped with global calling, SMS, fax, voicemail, video meetings, and team messaging.



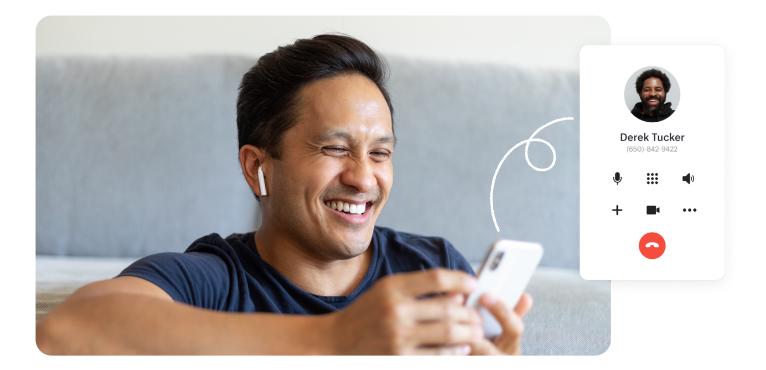
### Find a phone system that connects with all your business apps

Do you want to streamline workflows and make your life easier? Who doesn't. Get a cloud phone system with an open platform so you can tightly integrate with your favorite apps, like Salesforce, Microsoft 365, and Google Cloud—no more jumping back and forth between apps.

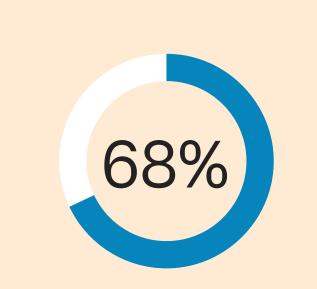


#### Think of the long run

Your business is likely to grow and expand over time. So, you'll want a cloud phone system that can grow and expand with it. Get a cloud phone system that's flexible enough to evolve with your business and can scale phone lines, users, and devices, up or down in a matter of clicks.



# Why you need a complete cloud phone system



say they rely "much more" or "somewhat more" on business communications and collaboration tools since COVID say business communications and collaboration tools have "greatly improved" or "somewhat

improved" communication

51%



79%

currently use more than one communications and collaboration tool, and

## 83%

agree having access to a messaging platform, voice calling, and video meetings all in one app is ideal

50% would rather use just one tool



## Get one phone system for all your business communication needs

Who says you need to have multiple vendors for all your communication needs? Find one vendor that can simplify all your communications into a single app that includes phone calls, video conferencing, fax, SMS, chat, and even a contact center. Not only will this route increase your return on investment (ROI) and reduce total cost of ownership (TCO), but with just one vendor and one app, you'll also get just one bill–less paperwork is never a bad thing.

## $\square$

#### Don't settle for anything less than #1

Find an award-winning cloud phone system that's easy to use, but powerful enough to grow with your business. A cloud phone system backed by awards and happy customers is always a good sign that you're heading in the right direction. In fact, RingCentral was recently named a leader in the 2021 Gartner Magic Quadrant<sup>™</sup> for Unified Communications as a Service (UCaaS).<sup>3</sup>



## Choose a phone system that makes your small business look big

You want your business to be all it can be. Just because you're a small business, doesn't mean you need to limit yourself to a small and basic phone system. Take advantage of enterprise-grade capabilities so you can feel confident that you have the best cloud phone system. The best solutions are out there—you just need to use them.

3. A Leader in the 2021 Gartner Magic Quadrant for UCaaS, RingCentral

# A phone system that goes wherever you go



**75%** believe the freedom to work from anywhere is the norm for all relevant industries

Key takeaways



## Take your entire phone system with you wherever you go

You should never have to adhere to your phone's location. Your phone should adhere to *yours*. You'll need a cloud phone system that works on any device so you can seamlessly switch between your phone, tablet, or laptop.



#### Never miss a call

Make desk phones optional and have access to your business communications from mobile and desktop apps so that you never miss a call. With apps, you can stay connected 24/7 to employees, vendors, and customers, wherever you are.



#### Gain peace of mind with bulletproof reliability

No dropped calls sound nice right? Make it your reality by finding a cloud phone system with 99.999% uptime, which keeps your business connected during outages and disasters. Add an extra cherry on top with enterprise-grade security to protect your data and communications against fraud and abuse.







### Curious how one business is finding success with a complete cloud phone system? Look at Axial.

Founded in 2010, Axial is the network for professionals who run, advise, finance, and acquire private companies. The company realized its old phone system wasn't up to par anymore for its 98 employees. Its lack of flexibility and the extra bandwidth the dated system required to operate made Axial ditch their old phone system in favor of <u>RingCentral MVP</u><sup>™</sup>, an award-winning cloud phone system that includes advanced phone features, video conferencing, and team messaging.

RingCentral MVP provided Axial with the tools it needed to stay connected and up to date. For instance, RingCentral MVP offered staff members a corporate extension directory. This meant no more switching between screens or flipping through Rolodexes to gather contact data. By not having to search for individual phone numbers, employees save time and are more efficient.

The sales team at Axial spends an average of 80% of their time on the phone, so good call quality and the ability to record calls are essential. Since switching to RingCentral MVP, Kunkel and his colleagues have taken full advantage of several key features. Employees use the individual conference bridges as well as electronic faxing and Salesforce integration, and they enjoy additional flexibility with the RingCentral desktop and mobile apps.

4. <u>Axial improves IT efficiency</u> with RingCentral, RingCentral



"RingCentral has given us the freedom to untether ourselves from our desks. The RingCentral Phone allows us to flip calls from our desk phones to our cell phones or simply use the softphone application. Now we can serve all our customers at any time, worldwide."

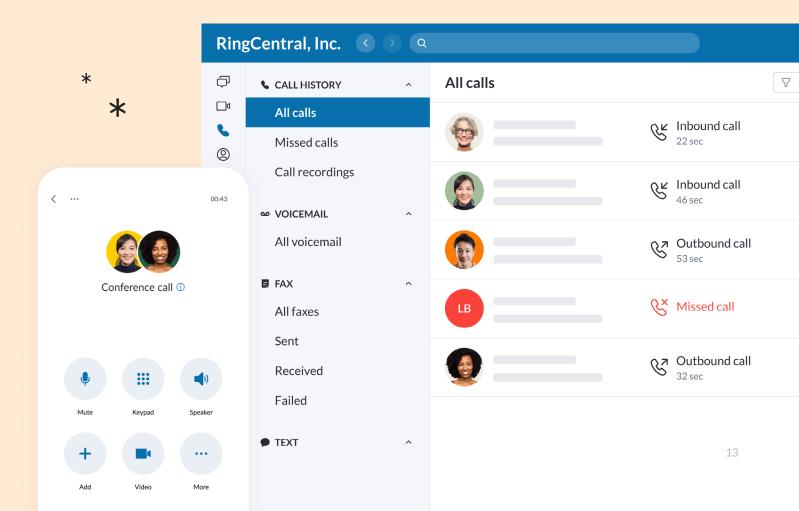
-Jeff Kunkel, Junior Manager of IT and Operations at Axial

# What's next for your business?

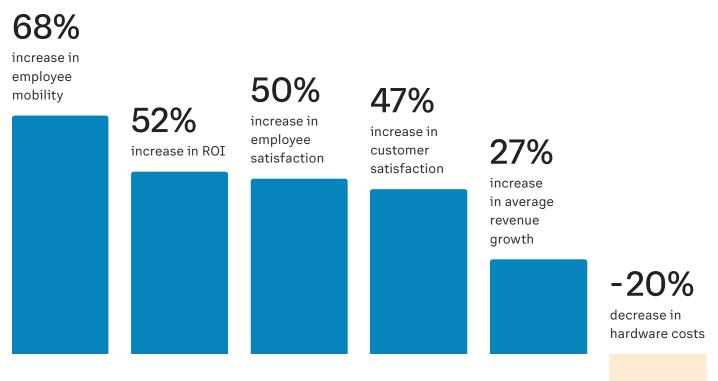
A complete cloud phone system can help your business build meaningful relationships and stay connected 24/7.

Whether these are employee-to-employee or employee-to-customer relationships, how we communicate keeps a business going. Re-evaluate your communications tech stack and find a complete cloud phone system to help grow your business.

Unsure where to start? We're here to help. With RingCentral MVP, you can access a complete cloud phone system that includes phone calls, video conferencing, fax, SMS, team messaging, and contact center in a single app. RingCentral also offers tight integration with 250+ popular business apps and 6,000+ custom applications so you can easily customize your workflows.



Join more than 350,000 small and mid-sized businesses that trust RingCentral to keep their business connected at all times. RingCentral's small and medium business customers have achieved huge success, including (on average):<sup>5</sup>



5. 2021 customer success metrics (SMB), RingCentral



Are you ready to upgrade to a complete cloud phone system? Say hello to growing your business with <u>RingCentral MVP</u>.

## Methodology



RingCentral and Ipsos surveyed the following:

- 2,000 Americans, British, French, and Australians aged 21–65
- 1,000 Germans aged 21–65

Characteristics of survey respondents:

- Small and mid-sized businesses with 1-399 employees
- Employed full-time or employed part-time and worked two jobs before the onset of the COVID-19 pandemic
- Audience includes business decision makers, non-business decision makers, frontline workers, and information workers

For more information, please contact a sales representative. Visit <u>ringcentral.com</u> or call 855-774-2510.



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RingCentral, Inc. (NYSE: RNG) is a leading provider of business cloud communications and contact center solutions based on its powerful Message Video Phone™ (MVP™) global platform. More flexible and cost effective than legacy on-premises PBX and video conferencing systems that it replaces, RingCentral empowers modern mobile and distributed workforces to communicate, collaborate, and connect via any mode, any device, and any location. RingCentral offers three key products in its portfolio including RingCentral MVP™, a unified communications as a service (UCaaS) platform including team messaging, video meetings, and a cloud phone system; RingCentral Video®, the company's video meetings solution with team messaging that enables Smart Video Meetings™; and RingCentral cloud Contact Center solutions. RingCentral's open platform integrates with leading third-party business applications and enables customers to easily customize business workflows. RingCentral is headquartered in Belmont, California, and has offices around the world.

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